



We have prepared a quote for you

SSSD Verkada Solution

Quote # 002306
Version 2

Prepared for:

Steamboat School District

Tim Miles
tmiles@ssk12.org

Monday, July 09, 2018

Steamboat School District
Tim Miles
325 7TH ST
Steamboat Springs, CO 80487
tmiles@ssk12.org

Dear Tim,

| Camera | Indoor | Outdoor | License - 3 Years | Cap Mount Kit | Arm Mount Kit |
|----------|-------------|-------------|-------------------|---------------|---------------|
| Cost | \$489.30 | \$629.30 | \$279.30 | \$41.30 | \$62.30 |
| Quantity | 191 | 139 | 329 | 138 | 138 |
| | \$93,456.30 | \$87,472.72 | \$91,889.70 | \$5,699.40 | \$8,597.40 |

***Please note:**

Switches:

Customer will need to purchase additional switches based upon camera solution selection. A network assessment will be necessary in order to propose switch refresh/replacement.

****Minor materials:**

We have budgeted \$2,000 per site for minor materials. This budget will be used for additional hardware such as: custom mounting boxes; brackets; screws; anchors; *Liquid Tight Conduit and Fittings*; sealants; cables etc.

Gaby Bonilla
Account Manager
Rhize Tech

HSC (Admin / District Office)

| Description | | Price | Qty | Ext. Price |
|-----------------|--------------------------------------|----------|-----|-------------|
| Existing | | | | |
| D30 | Indoor Camera | \$489.30 | 25 | \$12,232.50 |
| D50 | Outdoor Camera | \$629.30 | 14 | \$8,810.20 |
| ACC-MNT-1 | Verkada Pendant Cap Mount Kit | \$41.30 | 14 | \$578.20 |
| ACC-MNT-2 | Verkada Arm Mount Kit | \$62.30 | 14 | \$872.20 |
| LIC-3Y | 3 Years Command cloud service | \$279.30 | 39 | \$10,892.70 |
| New | | | | |
| D30 | Indoor Camera | \$489.30 | 2 | \$978.60 |
| LIC-3Y | 3 Years Command cloud service | \$279.30 | 2 | \$558.60 |

Subtotal: \$34,923.00

SCE (Soda Creek Elementary)

| Description | | Price | Qty | Ext. Price |
|-----------------|--------------------------------------|----------|-----|-------------|
| Existing | | | | |
| D30 | Indoor Camera | \$489.30 | 31 | \$15,168.30 |
| D50 | Outdoor Camera | \$629.30 | 19 | \$11,956.70 |
| ACC-MNT-1 | Verkada Pendant Cap Mount Kit | \$41.30 | 19 | \$784.70 |
| ACC-MNT-2 | Verkada Arm Mount Kit | \$62.30 | 19 | \$1,183.70 |
| LIC-3Y | 3 Years Command cloud service | \$279.30 | 50 | \$13,965.00 |
| New | | | | |
| D30 | Indoor Camera | \$489.30 | 1 | \$489.30 |
| D50 | Outdoor Camera | \$629.30 | 4 | \$2,517.20 |
| ACC-MNT-1 | Verkada Pendant Cap Mount Kit | \$41.30 | 4 | \$165.20 |
| ACC-MNT-2 | Verkada Arm Mount Kit | \$62.30 | 4 | \$249.20 |
| LIC-3Y | 3 Years Command cloud service | \$279.30 | 5 | \$1,396.50 |

SCE (Soda Creek Elementary)

| Description | Price | Qty | Ext. Price |
|-------------|-------|-----|--------------------|
| Subtotal: | | | \$47,875.80 |

SPE (Strawberry Peak Elem)

| Description | Price | Qty | Ext. Price |
|---|----------|-----|--------------------|
| Existing | | | |
| D30 Indoor Camera | \$489.30 | 24 | \$11,743.20 |
| D50 Outdoor Camera | \$629.30 | 22 | \$13,844.60 |
| ACC-MNT-1 Verkada Pendant Cap Mount Kit | \$41.30 | 22 | \$908.60 |
| ACC-MNT-2 Verkada Arm Mount Kit | \$62.30 | 22 | \$1,370.60 |
| LIC-3Y 3 Years Command cloud service | \$279.30 | 46 | \$12,847.80 |
| New | | | |
| D30 Indoor Camera | \$489.30 | 5 | \$2,446.50 |
| LIC-3Y 3 Years Command cloud service | \$279.30 | 5 | \$1,396.50 |
| Subtotal: | | | \$44,557.80 |

SSMS (Steamboat Springs Middle School)

| Description | Price | Qty | Ext. Price |
|---|----------|-----|-------------|
| Existing | | | |
| D30 Indoor Camera | \$489.30 | 30 | \$14,679.00 |
| D50 Outdoor Camera | \$629.30 | 24 | \$15,103.20 |
| ACC-MNT-1 Verkada Pendant Cap Mount Kit | \$41.30 | 24 | \$991.20 |
| ACC-MNT-2 Verkada Arm Mount Kit | \$62.30 | 24 | \$1,495.20 |
| LIC-3Y 3 Years Command cloud service | \$279.30 | 54 | \$15,082.20 |
| New | | | |
| D30 Indoor Camera | \$489.30 | 10 | \$4,893.00 |
| D50 Outdoor Camera | \$629.30 | 6 | \$3,775.80 |

SSMS (Steamboat Springs Middle School)

| Description | | Price | Qty | Ext. Price |
|-------------|--------------------------------------|----------|-----|------------|
| ACC-MNT-1 | Verkada Pendant Cap Mount Kit | \$41.30 | 6 | \$247.80 |
| ACC-MNT-2 | Verkada Arm Mount Kit | \$62.30 | 6 | \$373.80 |
| LIC-3Y | 3 Years Command cloud service | \$279.30 | 16 | \$4,468.80 |

Subtotal: **\$61,110.00**

SSHS (Steamboat High School)

| Description | | Price | Qty | Ext. Price |
|-----------------|--------------------------------------|----------|-----|-------------|
| Existing | | | | |
| D30 | Indoor Camera | \$489.30 | 51 | \$24,954.30 |
| D50 | Outdoor Camera | \$629.30 | 37 | \$23,284.10 |
| ACC-MNT-1 | Verkada Pendant Cap Mount Kit | \$41.30 | 37 | \$1,528.10 |
| ACC-MNT-2 | Verkada Arm Mount Kit | \$62.30 | 37 | \$2,305.10 |
| LIC-3Y | 3 Years Command cloud service | \$279.30 | 88 | \$24,578.40 |
| New | | | | |
| D30 | Indoor Camera | \$489.30 | 8 | \$3,914.40 |
| D50 | Outdoor Camera | \$629.30 | 5 | \$3,146.50 |
| ACC-MNT-1 | Verkada Pendant Cap Mount Kit | \$41.30 | 5 | \$206.50 |
| ACC-MNT-2 | Verkada Arm Mount Kit | \$62.30 | 5 | \$311.50 |
| LIC-3Y | 3 Years Command cloud service | \$279.30 | 13 | \$3,630.90 |

Subtotal: **\$87,859.80**

Transportation Building

| Description | | Price | Qty | Ext. Price |
|-----------------|----------------------|----------|-----|------------|
| Existing | | | | |
| D30 | Indoor Camera | \$489.30 | 4 | \$1,957.20 |

Transportation Building

| Description | | Price | Qty | Ext. Price |
|-------------|--|----------|-----|------------|
| D50 | Outdoor Camera <i>*Cameras on bus garages: may need to be replaced from analog into a new Verkada solution by 5 count.</i> | \$629.30 | 8 | \$5,034.40 |
| ACC-MNT-2 | Verkada Arm Mount Kit | \$62.30 | 8 | \$498.40 |
| ACC-MNT-1 | Verkada Pendant Cap Mount Kit | \$41.30 | 8 | \$330.40 |
| LIC-3Y | 3 Years Command cloud service | \$279.30 | 12 | \$3,351.60 |

Subtotal: \$11,172.00

Pro Services

| Description | | Price | Qty | Ext. Price |
|---------------------------|---|----------|-----|--------------|
| Rhize Tech Camera Install | (2.5 per camera per person \$150hr). Rip & Replace of existing infrastructure: Includes wiring, re-wiring and switch configuration. Estimated time and expense per person, per camera | \$187.50 | 825 | \$154,687.50 |

Subtotal: \$154,687.50

Lift Rental & Minor Materials

* Optional

| Description | | Price | Qty | Ext. Price |
|---------------------|---|------------|-----|-------------|
| **Minor Materials | Minor Materials that will be needed during install could be approximately \$2,000 per site. Minor Materials that will be need it during installation | \$2,000.00 | 6 | \$12,000.00 |
| Lift Rental Options | 45' boomlift quote Estimated pricing based on: <ul style="list-style-type: none"> Daily rental fee: \$360 Weekly rental fee: \$1020 1 month rental fee: \$2500 <ul style="list-style-type: none"> Delivery fee is \$125 Pick up fee is \$125 | \$0.00 | 1 | \$0.00 |



Lift Rental & Minor Materials

* Optional

| Description | Price | Qty | Ext. Price |
|----------------------|-------|-----|-------------|
| * Optional Subtotal: | | | \$12,000.00 |

Shipping

| Description | Price | Qty | Ext. Price |
|---|------------|-----|------------|
| Shipping Shipping Ground Freight Shipping | \$3,345.00 | 1 | \$3,345.00 |
| Subtotal: | | | \$3,345.00 |

SSSD Verkada Solution



Prepared by:

Rhize Tech

Gaby Bonilla
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Prepared for:

Steamboat School District

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Tim Miles
(970) 871-3199
tmiles@ssk12.org

Quote Information:

Quote #: 002306

Version: 2
Delivery Date: 07/09/2018
Expiration Date: 07/05/2018

Quote Summary

| Description | Amount |
|--|--------------|
| HSC (Admin / District Office) | \$34,923.00 |
| SCE (Soda Creek Elementary) | \$47,875.80 |
| SPE (Strawberry Peak Elem) | \$44,557.80 |
| SSMS (Steamboat Springs Middle School) | \$61,110.00 |
| SSHS (Steamboat High School) | \$87,859.80 |
| Transportation Building | \$11,172.00 |
| Pro Services | \$154,687.50 |

Subtotal: \$442,185.90

Shipping: \$3,345.00

Total: \$445,530.90

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

Terms & Conditions: A hard copy purchase order is required. Standard Rhize Tech Terms and Conditions apply. Freight charges are pre-paid and added to the invoice. A 20% restocking fee will be applied if the order is cancelled after the receipt of a hard copy purchase order

Rhize Tech

Steamboat School District

Signature: _____

Name: Gaby Bonilla

Title: Account Manager

Date: 07/09/2018

Signature: _____

Name: Tim Miles

Date: _____